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To Our Valued Clients: February 2009

Workers' Compensation You May Not Have Coverage In "Other States"

You should be aware that your Workers' Compensation and Employers' Liability policy may only pay benefits required of certain states, those listed in item 3.A. of your policy's Information Page. That list should include all the states in which you were performing operations at the inception of your policy term, and any states in which you began operations during the term. Those listed states are the only states for which the carrier has shown classifications and rates on your policy schedule. Your coverage for any of the "Other States" not listed in item 3.A. has limitations or is excluded.

First, let us clarify what we mean by Other States coverage. Primarily, your Workers' Compensation policy provides coverage only for <u>operations</u> and <u>employees</u> of the states that are listed on your policy, specifically in item 3.A. of the Information Page. If an employee is injured in any other state not listed there, and files for workers' compensation benefits in that other state, and the other state takes jurisdiction over the claim, Other States coverage would be needed in order for the insurer to provide the potentially higher benefits required by that state's workers' compensation laws ("other state's benefits").

Coverage may or may not be available for that "other state" under your existing Workers' Compensation policy. You do have coverage for other states, if those states are listed in item 3.C. of your Information Page, if you begin work in any of those states <u>after the effective date</u> of the policy, and you "tell us at once" when you <u>begin</u> work. When the carrier is notified of work in the other state, they will then add it by endorsement to the list of states in Item 3.A..

The policy does clarify, "If you have work on the effective date of this policy in any state not listed in item 3.A..., coverage will not be afforded for that state unless we are notified within thirty days". If a particular state is not listed in 3.A., and is excluded from 3.C., then you have no coverage for that state neither for your employees, nor for any injured employee of an uninsured subcontractor working in that state. However, if we are told of work in an uncovered state, we may be able to arrange coverage under a separate policy.

So, rather than taking the chance of having an uncovered claim, please be sure to tell us of any state, not listed in item 3.A. of your policy, in which you now have operations, or in which you begin operations at any time during the policy term. We can then determine whether we can endorse your current policy, or whether an additional policy is needed to properly cover your "other state" work.

Very truly yours,

DeSanctis Insurance Agency, Inc.