
DESANCTIS INSURANCE AGENCY, INC.

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To Our Valued Clients:

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Professional Liability Coverage

We would like to take this opportunity to remind you how important it is that you consider **Professional Liability Coverage** as a part of your insurance program to protect your assets.

Professional Liability is excluded from the coverage provided by your General Liability policy. You may feel you don't have a professional exposure, but please be aware that a contractor's exposure from Professional Liability goes beyond design-build projects. Ask yourself the following questions which may indicate a need for Professional Liability Insurance.

- **Do you provide in-house design, with or without construction responsibility?** As a contractor, you are liable for the performance of the architect or engineers you employ. You can be held legally responsible for their negligence.
- **Do you subcontract design services to other parties?** You can also be held vicariously liable for the negligence of any architects or engineers they hire as subcontractors.
- **Do you participate in joint-venture projects with an architect or engineer?** When entering into a joint venture with a design firm, you can be held liable for the negligence of their architects and engineers.
- **Do you provide agency or at-risk construction management services?** When acting as a construction manager who facilitates projects or advises project owners, you can be held liable for your professional services.
- **Do you provide value engineering services?** When you make value engineering suggestions, you are offering your professional opinion and can be held legally liable for that advice.
- **Are you ever responsible for revisions to architectural or engineering designs?** If you revise design plans without having them approved and re-stamped by the architect or engineer, you may become liable for the design.
- **Do you ever assume design delegation responsibility as defined by AIA A201 document, 2007 edition?** By assuming design delegation responsibility under the provisions of AIA A201 General Conditions Document, you are responsible for performance of professional services rendered by outside design professionals.
- **Do you ever assume indemnification responsibility for negligent design in contracts with your clients?** If someone is injured in a building, the owner is liable simply because they own the building. When you contractually agree to indemnify the owner for negligent design, you assume the responsibility for the owner's liability.

This is not intended to be an exhaustive listing of all your potential professional liability exposures, but, as a contractor, if you answered "Yes" to any of the questions above, you need professional liability coverage to provide defense and design protection for your firm.

Please allow us to obtain a quotation to protect your business against these exposures. We strongly believe this is in your best interest. We feel the cost will be minor in relation to the expense of an uncovered claim where you would be obligated to pay not only the damages for which you are found responsible, but the defense costs as well.

Very truly yours,

DeSanctis Insurance Agency, Inc.